

delaware  
#Budapest



delaware

**delaware Hungary** with its strong international background is the only cloud-first SAP company which serves those local and global organizations that are aiming to build up a sustainably competitive advantage.

To do so, we have compiled outstanding, industry-focused competencies both in SAP and Microsoft.

## The hungarian entity

Founded in 2015, the Hungarian entity have come a long way in the past years. With starting out with only a handful of people, the office now counts 100 committed #peopleofdelaware. While the SAP and the industry-specific Utility team use advanced IT solutions to enable our customers to achieve the highest level of business efficiency, the Digital team is focusing on developing cutting-edge solutions to help our clients get the most out of their digital journey. From 2022, Hungary has become an independent entity, as a result, we opened our second office in Debrecen in 2023.

## Product, platform & industry expertise



Since the founding of delaware 20 years ago, the company has grown extremely rapidly while becoming a truly global player and proving delivery experience.

**We are proud to announce, that we have been invited to hold the SAP Platinum Partner status, and now have become one of just eleven global platinum resellers.**



### SAP

Our committed team with its international expertise is offering a growing range of SAP solutions to those companies who opt for a sustainable competitive advantage with the help of the market leading business software..



### DIGITAL

We support our customers from the very beginning, starting with a discovery meeting, then running gap analysis by holding workshops/doing stakeholder interviews, running product demos, preparing and then presenting the proposals for them. After the implementation period, we also provide support to our customers..



### GDC

At the Global Delivery Center Hungary, we provide a single, global and seamless delivery service to delaware entities at the highest quality with an optimal cost. Our mission is to deliver and maintain these services by ensuring to meet customer expectations, SLAs and KPIs set within contracts using Microsoft's ecosystem.



Above all, we want to do the right thing. We deliver enterprise expertise that enables our customers' businesses to **reach their full potential**, while creating a positive impact in a challenging world.

**we commit. we deliver.**



**Adam Delneky**  
delaware Hungary

[Adam.Delneky@delawareconsulting.com](mailto:Adam.Delneky@delawareconsulting.com)  
+36 30 491 4040  
[www.delaware.pro](http://www.delaware.pro)



# we future-proof your company's processes



## Support beyond the projects

Our customers can rely on our experienced consultants not only during the projects but even beyond. We strongly believe that outstanding commitment is the key to great success, thus, we do our best to create value for our customers after assessing the market and their needs.

### SAP

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#### SAP consultancy

We review your existing SAP system and optimize your processes by improving the present modules or implementing new ones.



#### SAP implementation

After assessing the company processes, we list all SAP modules required for a long-term competitive advantage, then, we implement them.



#### SAP support

We do not leave our customers after the implementation and the improvements either: during our SAP support, we help creating and integrating new processes.

### DIGITAL

Our main goal is to deliver end-to-end web development projects with best of breed technologies to our customers and help them get the most out of their digital journey. We support our customers from the very beginning, starting with a discovery meeting, then running gap analysis by holding workshops/doing stakeholder interviews, running product demos, preparing and then presenting the proposals for them. After the implementation period, we also provide support to our customers



Kentico



Azure



Dynamics 365



Optimizely

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#### Our capabilities include:

- Dynamics 365 development and support
- Microsoft integration services (Azure logic apps, Azure API management, Azure Event Grid, Azure Service Bus, BizTalk)
- Azure Cloud and Infrastructure
- Salesforce
- SAP Automotive



Azure



Dynamics 365

